

Japanese Dept. Store Sales, Nationwide

| | March 2020 (Million Yen) | Y-o-Y Change (%) | Jan.-Mar. 2020 (Million Yen) | Y-o-Y Change (%) |
|--|-----------------------------|---------------------|---------------------------------|---------------------|
| Total sales | 340,359.66 | -33.9 | 1,176,886.73 | -17.7 |
| Apparel (incl. accessories) | 97,547.89 | -40.5 | 350,467.15 | -22.3 |
| Men's wear | 19,538.77 | -40.1 | 75,711.38 | -20.2 |
| Women's wear | 55,719.02 | -44.7 | 218,874.17 | -23.7 |
| Children's wear | 15,298.54 | -26.0 | 33,067.88 | -19.9 |
| Other garments | 6,991.56 | -28.9 | 22,813.72 | -19.4 |
| Miscellaneous articles (incl. shoes, bags, etc.) | 41,683.43 | -38.6 | 156,480.02 | -19.7 |
| Sundries | 67,145.99 | -35.3 | 221,640.10 | -20.3 |
| Cosmetics | 32,035.85 | -41.4 | 107,977.25 | -24.4 |
| Atrworks, jewelry, precious metals | 22,285.80 | -27.9 | 72,769.17 | -12.1 |
| Others | 12,824.34 | -29.7 | 40,893.68 | -21.9 |
| Household goods | 14,659.49 | -28.9 | 46,232.26 | -19.4 |
| Furniture | 4,270.38 | -25.6 | 12,063.06 | -21.2 |
| Home appliances | 911.11 | -16.8 | 2,994.26 | -12.2 |
| Others | 9,478.00 | -31.3 | 31,174.94 | -19.4 |
| Groceries | 97,067.93 | -24.7 | 329,021.60 | -10.7 |
| Services | 3,669.06 | -32.1 | 12,560.46 | -12.8 |
| Others | 11,983.52 | 5.1 | 32,953.03 | 13.3 |
| Gift certificates | 8,077.99 | -22.3 | 20,232.69 | -16.4 |

Source: Japan Department Stores Association

Note: Y-o-Y Change is before the number of stores is adjusted.

Japanese Chain Store Sales

| | March 2020 (Million Yen) | Y-o-Y Change (%) | Jan.-Mar. 2020 (Million Yen) | Y-o-Y Change (%) |
|----------------------------|-----------------------------|---------------------|---------------------------------|---------------------|
| Total sales | 1,033,869.96 | -4.4 | 2,975,919.41 | -4.7 |
| Groceries | 713,360.86 | 0.6 | 2,022,954.87 | -2.3 |
| Apparel | 63,187.49 | -29.1 | 182,847.80 | -20.9 |
| Men's wear | 10,249.01 | -35.3 | 33,627.07 | -24.8 |
| Women's wear | 15,411.34 | -40.4 | 49,480.29 | -26.3 |
| Other garments | 37,527.14 | -20.8 | 99,740.44 | -16.5 |
| Household goods | 196,816.52 | -5.4 | 580,298.95 | -5.6 |
| Daily necessities | 83,248.06 | 0.0 | 241,756.68 | 0.0 |
| Medicine & cosmetics | 28,577.28 | -16.1 | 87,387.26 | -8.7 |
| Furniture & interior goods | 51,182.08 | -4.7 | 147,821.06 | -10.2 |
| Home appliances | 8,009.45 | -7.3 | 21,696.20 | -12.4 |
| Others | 25,799.65 | -9.2 | 81,637.75 | -7.5 |
| Services | 1,948.82 | -31.6 | 6,451.65 | -18.6 |
| Others | 58,556.27 | -19.2 | 183,366.14 | -6.9 |

Source: Japan Chain Stores Association

Note: Y-o-Y Change is before the number of stores is adjusted.